George P. Coleman Bridge Toll Rate Study

May 2005

Barbara W. Reese, CFO



George P. Coleman Bridge

- Located on Rte 17 between counties of Gloucester and York in the Fredericksburg and Hampton Roads Districts – spans the York River
 - Annual traffic 5.5 million
 - Next river crossing is 25 miles upstream
 - Toll only collected in northbound direction driving into Gloucester County



George P. Coleman Bridge

 Reconstructed and widened at a total cost of \$97 million in 1996

Project financing:

- \$43.3 million Toll Revenue bonds issued by the Commonwealth's Treasury Board in accordance with General Assembly 9(c) bond authorization;
- + \$38 million loan Toll Facilities Revolving Account;
- + \$16 million federal funding with agreement that the bridge would be tolled; and
- \$4 million Fredericksburg district primary CTB allocations



9(c) Revenue Bonds

- Authorized by General Assembly based on project's ability to be self-financing – full faith and credit of the Commonwealth
- Project's revenue <u>must</u> pay for (in order)
 - Operations
 - Maintenance
 - Debt Service
 - Long-term maintenance replacement
- Commonly referred to as a "net revenue" pledge for debt service payments



9(c) Revenue Bonds, cont'd

- Treasury Board and Commonwealth Transportation Board (CTB) enter into an agreement that requires the CTB to legally covenant that the toll revenues
 - Will at all times produce net revenue sufficient to pay the principal and interest on the bonds
 - Will be sufficient to provide for contributions to the Maintenance and Replacement Fund
- Toll revenues have not been sufficient since it reopened in 1996



Current Toll Rate Schedule George P. Coleman Bridge

	Vehicle <u>Class</u>	Current one-way <u>Toll Rate</u>	Percent <u>Usage</u>
Two-axle electronic toll Commuters & Motorcycles	2	\$0.50	77%
Two-axle Cars, Vans, Pickups & Trucks	2	\$2.00	21%
Three-axle Trucks	3	\$3.00	1%
Four or More axle Trucks	4	\$4.00	1%

Originally built as toll bridge (1952-1976). One-way toll rate was 75 cents with commuter rate of 30 cents.



Revenues & Expenses George P. Coleman Bridge

(in 000's)

	Actual FY2004	Est. <u>FY2005</u>	Est. <u>FY2006</u>	Est. <u>FY2007</u>	Est. <u>FY2008</u>	Est. <u>FY2009</u>
<u>REVENUES</u>						
Toll Revenue & Interest	\$4,892	\$4,979	\$5,033	\$5,089	\$5,149	\$5,201
EXPENSES*						
Operations	**\$2,942	\$1,908	\$1,879	\$1,920	\$1,962	\$2,004
Bridge Ops/Ordinary Maint	\$502	\$599	\$612	\$627	\$642	\$657
Debt Service	\$3,378	\$3,451	\$3,449	\$3,449	\$3,452	\$3,467
Maint & Reserve Fund Deposits		\$450	\$1,051	\$1,137	\$556	\$569
TOTAL EXPENSES	\$6,822	\$6,408	\$6,992	\$7,133	\$6,612	\$6,698
REVENUE SHORTFALL	-\$1,930	-\$1,429	-\$1,958	-\$2,044	-\$1,467	-\$1,497
CUM. REVENUE SHORTFALL		-\$3,359	-\$5,317	-\$7,361	-\$8,828	-\$10,325

^{*} Does not include TFRA repayment



^{**} Includes cost of toll system upgrade

Revenue & Expenses, cont'd

- Toll Facilities Revolving Account being used to cover annual operating shortfall, adding \$2 million to 1996 loan amount
- Ordinary maintenance and bridge operations funded from Hampton Roads maintenance budget -- \$2.2 million since FY 2000
- No maintenance reserve has been funded



2005 Toll Rate Study

- As part of the systematic efforts to assure appropriate financial management and controls, work began to review the financial strength of each toll facility and future needs
 - initially reported to CTB in April 2003
- CTB concurred with VDOT's hiring of toll consultants later in 2003
 - Dulles Toll Road Study completed first in 2004



2005 Toll Rate Study

- At a public meeting in October 2004, Gloucester County Board of Supervisors and public briefed on issues and informed of upcoming study
- Study began in late 2004 and was conducted by Charles River Associates (CRA), a subcontractor to IBI Group
- CRA conferred with local officials, visited facility and reviewed one-way toll operation, and observed local traffic conditions as requested by Board of Supervisors



2005 Toll Rate Study, cont'd

- Study posted on VDOT website
- Briefed Gloucester County Board on study results
 - Request more time to review
 - Citizens need to have input
 - Brief other local Boards Mathews,
 Middlesex, York, Middle Peninsula Planning
 District Commission
 - Concern that CTB has not exhausted all alternatives available to it
 - Resolution adopted

Toll Rate Study – Rate Alternatives

	Class 2 AVI (currently \$0.50)	Year 2034 Surplus(Deficit)	Year All Obligations Paid Off Prior to 2034
A – other rates also increased by at least \$0.50	\$0.70	(\$8,608,764)	
B – one-way northbound (nb) toll	\$0.75	(\$10,058,016)	
C – one-way nb toll	\$0.85	\$4,215,820	2032
D – one-way nb toll; 2 nd increase in 2015	\$0.75/\$1.00	\$15,013,537	2030
E – one-way nb toll	\$1.00	\$26,390,432	2027
F – two-way toll; \$0.75 cents total	\$0.38	(\$39,476,277)	



Alternative Testing

- Two-way alternative negated with increased costs of construction and operations as well as location issues
- Evaluated remaining alternatives under five conditions for a 30-year period

Scenario 1	Base Case – Most Likely Operating Environment – 1.1%
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traffic growth

Scenario 2 High AVI Share – increases from 76% to 85%

Scenario 3 High Loss of Traffic – diversion of 3% of traffic for every 25

cents

Scenario 4 High Traffic Growth – 1.3% growth per year

Scenario 5 Low Traffic Growth – 0.8% growth per year



Alternative Stress Testing, cont'd

	Commuter Toll Rate – Base Case	High AVI Share	High Traffic Loss	High Traffic Growth	Low Traffic Growth
A – other rates also increased by at least \$0.50	\$0.70	X	V	4	X
B – one-way northbound (nb) toll	\$0.75	X	X	V	X
C – one-way nb toll	\$0.85	✓	✓	✓	Ø
D – one-way nb toll; 2 nd increase in 2015	\$0.75/ 1.00	Ø	V	V	V
E – one-way nb toll	\$1.00	Ø	4	✓	Ø





Toll Rate Study Recommendation

- Increase tolls to \$0.85 for commuters
 - Pays all operations and maintenance costs
 - Pays debt service
 - Capitalizes an appropriate maintenance and reserve fund
 - Pays off all debt and loan obligations by 2032
- Requires continuation of tolling beyond repayment of outstanding 9 (c) bonds in 2021 to pay back TFRA loan
- Meets CTB Fiduciary Responsibility



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